

飞行器买卖

专业知识和人脉网络使我们把买家及卖家聚合在一起

为什么选择 ACASS?

加拿大的骄傲

加拿大公司成立于 1994 年，总部设在满地可 (Montreal) 分支机构设立于英国 (伦敦)、阿联酋 (迪拜)、及美国 (达拉斯)。

无法攀比的国际专业技术

有针对以下地域的强力真实世界经验及重要的工作知识，如印度，中东，俄国，非洲，中国，东南亚，北美及南美等。

主要的人脉关系

强劲的全球性人脉网，包括飞行器业主及飞行员、主要飞行器制造商、及航空经纪人、顾问、及服务提供商等。

投入服务 (Entry Into Service) (EIS) 专家

在交易结束时可以提供全部 EIS 交钥匙服务来继续支持。我们为你新买的飞行器提供不用你动手的、无暇疵的、和及时交货的服务以及操作启动服务。

上市和未上市飞机的灵通讯息

已建立的伙伴关系及全球航空职业人员的人脉，使我们能够得到旁人不能得到的不在市场上的飞机资料。

市场情报

一刻不停地监控能影响商务飞机价值起伏不定的趋向。特别设计的软件可以有效地管理飞机的资料及库存情况。

市场接触

作为一个全球性操作支持服务的供应商，ACASS 是一个值得飞机业主值得信赖的伙伴。这种来自客户的全面信赖，常常在事先给了我们大量接触有可能促使买卖成交的机会。

高度专业服务

富有经验的管理梯队，有 150 名以上的航空专业人员，每天 24 小时、一周七天、每年 365 天随时为客户待命服务。

买卖服务

买卖商用飞机所须要的全程服务

- ▶ 为新飞机或二手飞机的销售说明及购买服务
- ▶ 帮助合同交涉
- ▶ 购前检查管理
- ▶ 市场支持
- ▶ 财务支持
- ▶ 送货协调
- ▶ 飞行器市场评估报告
- ▶ 公司内法律咨询

具有为以下生产商的各类飞机作表述的经验



Airbus

Beechcraft

Boeing

Bombardier

Cessna

Dassault

Embraer

Gulfstream

Hawker

AIRCRAFT SALES & ACQUISITIONS

The expertise and networks to bring buyers and sellers together.

WHY CHOOSE ACASS?

Key relationships and international expertise

Extensive global network including aircraft owners and operators, major aircraft manufacturers as well as aviation brokers, advisors and service providers. Extensive real-world experience and vital working knowledge in the following regions: India, Middle East, Russia, Africa, China, South-East Asia, North and South America.

Access to on and off-market aircraft

Established partnerships and a worldwide network of aviation professionals enables us to access privileged information on the availability of off-market aircraft.

Market intelligence

Constant monitoring of fluctuating trends affecting the value of business aircraft. Proprietary software systems designed to efficiently manage aircraft intelligence and inventory.

Market exposure

As a worldwide provider of operational support services for business aviation, ACASS is a trusted partner for aircraft owners. This gives us tremendous exposure to potential transaction opportunities, often in priority, with the full confidence of the client.

NAAA Certified Appraisers

ACASS is a member of the National Aircraft Appraisers Association (NAAA). Our Certified Appraisers provide objective, accurate and highly professional aircraft appraisals for buyers, sellers and financing institutions.

Entry Into Service (EIS) specialists

Complete EIS turnkey service available for continued support at the conclusion of a transaction. We provide a hands-free, seamless and timely delivery and operation startup of the newly acquired aircraft.

SALES & ACQUISITIONS SERVICES

The full range of services required for the sale or acquisition of a business aircraft.

- ▶ Sales representation and acquisition service for new or pre-owned aircraft
- ▶ In-house aircraft appraisals by NAAA USPAP certified appraisers
- ▶ Aircraft market evaluation reports
- ▶ Contract negotiation support
- ▶ Pre-purchase inspection management
- ▶ Marketing support
- ▶ Financing support
- ▶ Delivery coordination
- ▶ In-house legal counsel



National Aircraft Appraisers
Association member

EXPERIENCE IN REPRESENTING AIRCRAFT FROM THE FOLLOWING MANUFACTURERS



Airbus

Beechcraft

Boeing

Bombardier

Cessna

Dassault

Embraer

Gulfstream

Hawker