



# AIRCRAFT SALES & ACQUISITIONS

THE EXPERTISE AND NETWORKS TO BRING BUYERS AND SELLERS TOGETHER

## Key relationships

Extensive global network including aircraft owners and operators, major aircraft manufacturers as well as aviation brokers, advisors and service providers.

## Access to on and off-market aircraft

Established partnerships and a worldwide network of aviation professionals enables us to access privileged information on the availability of off-market aircraft.

## Market intelligence

Constant monitoring of fluctuating trends affecting the value of business aircraft. Proprietary software systems designed to efficiently manage aircraft intelligence and inventory.

## Market exposure

As a worldwide provider of operational support services for business aviation, ACASS is a trusted partner for aircraft owners. This gives us tremendous exposure to potential transaction opportunities, often in priority, with the full confidence of the client.

## NAAA Certified Appraisers

ACASS is a member of the National Aircraft Appraisers Association (NAAA). Our Certified Appraisers provide objective, accurate and highly professional aircraft appraisals for buyers, sellers and financing institutions.

## Highly professional service

Experienced management team, with over 50 aviation professionals on staff. 24-hour, 7-day a week, 365-day a year client support provided.

## Entry Into Service (EIS) specialists

Complete EIS turnkey service available for continued support at the conclusion of a transaction. We provide a hands-free, seamless and timely delivery and operation startup of the newly acquired aircraft.

## Unparalleled international expertise

Extensive real-world experience and vital working knowledge in the following regions: India, Middle East, Russia, Africa, China, South-East Asia, North and South America.

## SALES & ACQUISITION SERVICES

The full range of services required for the sale or acquisition of a business aircraft.

- ▶ Sales representation and acquisition service for new or pre-owned aircraft
- ▶ In-house aircraft appraisals by NAAA USPAP certified appraisers
- ▶ Aircraft market evaluation reports
- ▶ Contract negotiation support
- ▶ Pre-purchase inspection management
- ▶ Marketing support
- ▶ Financing support
- ▶ Delivery coordination
- ▶ In-house legal counsel



National Aircraft Appraisers Association member

## EXPERIENCE IN REPRESENTING AIRCRAFT TYPES FROM THE FOLLOWING MANUFACTURERS



Airbus



Boeing



Bombardier



Cessna



Dassault



Embraer



Gulfstream



Hawker  
Beechcraft

