

BUSINESS AVIATION SUPPORT SERVICES

# CREW SUPPORT & PILOT PLACEMENT



**ACASS**

*TAKING YOU UNDER OUR WING*



ACASS is a leading international provider of highly qualified business aviation professionals. Whether you need experienced pilots, certified training instructors, flight attendants, engineers or administrative support personnel for corporate or commercial aviation, our expertise is at your service.

## INTERNATIONAL CREW SUPPORT & PILOT PLACEMENT

### SUPPORTING YOUR CREWING NEEDS.

Since 1994, business aircraft manufacturers, owners and operators from all continents have relied on ACASS to supply experienced aviation professionals. For startup or ongoing support, ACASS possesses the flight crew management knowledge needed to address civil aviation authority requirements and cultural distinctions in any area of the world. Our global experience enables us to fly in and out of any country in complete safety and in a timely manner.

Flight crew provisioning and the inherent recruitment expertise required constitute our core competencies, which translate into significant time and cost savings for our clients. Our dedicated team of recruiters and crew support coordinators can tap into a pool of 7,000+ pilots to find and assign the most qualified pre-screened candidates to the positions you require, anywhere in the world, even at the last minute.

## SAFETY FIRST

### A PRIORITY AND A COMMITMENT TO OUR CLIENTS.

ACASS' priority at all times is the safety of passengers on board the aircraft we crew. To that end, our pilots receive extensive international standards training and global operational support. They strictly adhere to manufacturer and operator "Standard Operating Procedures" and continually go above and beyond required safety standards and measures. ACASS crews are trained on most major aircraft, are involved in ongoing course development and are regularly subject to review procedures and policies.

## FLIGHT TRAINING SUPPORT

### PREPARING THE PILOTS OF TOMORROW.

ACASS provides qualified flight instructors for:

- Full Simulator Training
- FTD Training
- Recurrent Training
- Check Rides

ACASS can also provide the following training services:

- Line Training Evaluations
- Standard Operating Procedures
- Crew Resource Management
- Full Line Support for Corporate Operators

## A PILOT FOR EVERY MISSION

ACASS provides trained jet and helicopter pilots for every type of mission including:

- Commercial and private flights
- Aircraft relocations and ferry flights
- Acceptance flights
- Training flights and test flights
- Medical evacuations (Medevac) and other emergency related missions
- Offshore and other remote commuting flights for the oil, gas and mining industries

## BUSINESS AIRCRAFT TYPES

**Jets:** Bombardier Global, Challenger & Learjet Series, Hawker-Beechcraft Series, Gulfstream Series, Cessna Citation Series, Dassault Falcon Series, Boeing BBJ, Airbus ACJ.

**Helicopters:** Agusta, Bell, Sikorsky, Eurocopter.

*"ACASS has always been there for us when we needed last-minute or continuing support. The ACASS team has a 'can do' spirit when it comes to our frequently changing requirements. Thank you for being an outstanding provider of professional aviation support services."*

ROBERT H. WELLS  
CEO  
TAG AVIATION EUROPE



# ACASS

WWW.ACASS.COM

(+1 514.636.1099 ☎ +1 514.636.9881

BUSINESS AVIATION SUPPORT SERVICES

# AIRCRAFT MANAGEMENT



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ACASS provides a full range of Aircraft Management services built upon its broad experience in the business aviation industry. Our IS-BAO certified turnkey Aircraft Management Program has consistently proven to be attractive to aircraft owners around the world as our expertise ensures uncompromising safety, lower operational costs and efficient asset management.

### AIRCRAFT MANAGEMENT SERVICES

PROVIDING A HASSLE-FREE TRAVEL EXPERIENCE.

ACASS' Aircraft Management Program enables its clients to benefit from every aspect of aircraft ownership without all the daily administrative, regulatory, and operational issues. It is offered as a complete turnkey service with fully customizable options designed to accommodate different flight profiles and respond to specific client requirements. The extensive list of tasks covered by our Aircraft Management Program includes:

- Aircraft, passenger, and flight support personnel scheduling;
- Travel support services for client and client's passengers;
- Supervision of aircraft operation, ensuring safety standards are met at all times;
- Employment and supervision of flight and maintenance personnel assigned to the aircraft;
- Record-keeping, reporting, budgeting, review and payment of aircraft related invoices, and other administrative requirements;
- Aircraft maintenance management at the operating base, contract facilities, and related maintenance support functions;
- Liaison with aviation authorities to ensure regulatory and procedural compliance (e.g. FAA, EASA, Transport Canada, etc.).

### FINANCIAL BENEFITS

COST EFFICIENT ASSET MANAGEMENT WITH POWERFUL REPORTING.

Our Aircraft Management Program helps aircraft owners realize the full potential of their asset while keeping costs within their budget. The efficient and reliable service our clients expect is ensured through our IS-BAO accredited flight operations while state-of-the-art accounting systems keep them up-to-date through detailed financial reporting on a monthly basis. ACASS also has key affiliations within the aviation industry, enabling significant savings on:

- **Fuel costs:** Among the finest in the industry, achieved through our fleet's enrollment in COLT and Multi Service fuel programs.
- **Training costs:** Significantly lower than industry rates, thanks to our reduced Training Fleet rates with Simu-Flite/CAE.
- **Insurance costs:** Potential savings on aircraft insurance premiums can be realized through the ACASS fleet insurance policy.
- **Operational Costs:** Can be offset by utilizing the aircraft's idle time within our Interim Lift or Charter programs.

### OUR EXPERIENCE

- Offering business aviation services to Heads of State, VIP's and Fortune 500 corporations since 1994.
- Operating flights in North America, Central America, Europe, the Middle East, India, Russia and Africa.
- Established relationships with regulatory aviation authorities in all areas of the world.
- Specific knowledge of varying flying conditions in different regions of the world (winter, "hot and high" operations).

*"It is critical, in the decision-making process of approving the financing for a business aircraft, to have complete confidence and trust in any organization associated with its operation and management. ACASS' international experience and professionalism provides us this trust and confidence."*

CHRIS MILLER  
DIRECTOR  
GUGGENHEIM AERO FINANCE COMPANY



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BUSINESS AVIATION SUPPORT SERVICES

# AIRCRAFT SALES & ACQUISITIONS



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Whether you are acquiring or selling an aircraft, it is imperative that your decisions be based on technically and financially sound information. ACASS has the extensive knowledge and in-depth experience required to guide you through this venture.

## ACQUISITIONS

### HELPING YOU FIND THE RIGHT AIRCRAFT.

Acquiring a private jet is an exciting yet overwhelming experience that requires professional expertise and a deep understanding of the business aviation market. There are several important criteria to consider when seeking an aircraft that matches your needs, including:

- The financing of the acquisition;
- The aircraft's base of operation;
- Your travel destinations, which influence your requirements for aircraft range, speed, and size;
- Your requirements for the aircraft's interior configuration.

Once these factors have been assessed, we can then draw on our extensive network of global owners and operators to search both private and public listings of available aircraft with the utmost discretion.

Our expertise is exceptionally valuable to you during the sensitive negotiation procedures, when finalizing the contract, while carrying out the pre-purchase inspection of the aircraft, or when closing the transaction. We also provide our assistance with the delivery of the aircraft and offer continued support for all your management, operational and crewing requirements through our complete range of services.

## SALES

### MAXIMIZING THE RETURN ON YOUR INVESTMENT.

When the time comes to sell your aircraft, ACASS can help maximize your return on the transaction with professional and confidential guidance.

Our experience, coupled with constant monitoring of the fluctuating trends and transactions that affect the value of all business aircraft, helps us in evaluating your asset while determining the best option for you between selling, leasing, or exchanging your jet.

Our vast network and worldwide sales support services can then maximize the exposure of your aircraft to qualified, highly interested buyers. Every step of the way, ACASS will support you through the sales process, from marketing and assessment of offers to the often extensive and intricate closing details.

### DISCOVER ACASS, THE INDISPENSABLE PARTNER FOR ALL AIRCRAFT OWNERS AND OPERATORS.

Discover how, since 1994, our utmost dedication to customer service and our international reach have enabled us to provide a complete and integrated range of business aviation support services to a worldwide client base including Heads of State, VIP's and Fortune 500 corporations.

*"Through the sale and purchase of our aircraft, provision of flight personnel and handling of our aircraft, together with associated flight support and services, ACASS is a supremely professional company, with the all-important knowledge required in the Aviation Industry to provide first-class service to Aircraft Owners and Operators."*

HIS EXCELLENCY MOHAMMAD A. SAFADI  
MINISTER OF PUBLIC WORKS AND TRANSPORT  
FOR THE GOVERNMENT OF LEBANON



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(+1 514.636.1099 ☎ +1 514.636.9881

BUSINESS AVIATION SUPPORT SERVICES

# INTERIM LIFT



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ACASS provides a complete, cost-effective turnkey solution to current and prospective owners and operators with specific business aviation needs. Whether on a short or long-term basis, the Interim Lift solution is designed to offer more value by providing a fully-equipped aircraft including trained and experienced crew, maintenance supervision and full insurance.

### REASONS TO CONSIDER INTERIM LIFT

#### A COST-EFFECTIVE ALTERNATIVE TO CHARTERING.

The Interim Lift solution is ideally suited for individuals or corporations who find themselves in any of the following situations:

- Awaiting delivery of a new aircraft;
- Aircraft undergoing scheduled or unscheduled maintenance;
- Requiring additional lift while evaluating the purchase of another aircraft;
- Ongoing low-risk evaluation of an initial aircraft acquisition.

### THE INTERIM LIFT ADVANTAGE

#### A TURNKEY SOLUTION TAILORED TO YOUR NEEDS.

Available on a short or long-term basis, the Interim Lift solution begins with an assessment of the client's travel needs, including frequent destinations and the jet's interior configuration requirements. ACASS can in turn, in accordance with a predefined budget, draw upon its global network of contacts to locate the optimal jet in terms of range, speed, and size, anywhere in the world. A turnkey Interim Lift solution is then customized to meet the client's operational, scheduling, maintenance and insurance needs. Available aircraft include:

- Bombardier Challenger Series
- Bombardier Learjet Series
- Dassault Falcon Series
- Gulfstream Series
- Cessna Citation Series
- Hawker-Beechcraft Series

### TAKING YOU UNDER OUR WING

#### TRAVEL IN COMPLETE PEACE OF MIND.

Safety is our number one priority. Meticulous safety inspections are performed prior to each departure. Our pilots receive extensive international standards training and global operational support and continually go above and beyond required safety standards and measures.

Discreet and efficient service tailored to our clients' every need is also offered on and off the ground. Many options are readily available when it comes to complementary services such as on-board catering, hotel bookings or flight planning and scheduling. Our policy of assisting and supporting our clients in all aspects of their travel arrangements defines this turnkey solution.

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BUSINESS AVIATION SUPPORT SERVICES

# CHARTER SERVICES



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We understand that your time is precious, which is why we offer you the freedom and convenience of private jet travel: go anywhere, anytime, and avoid the hassles of congested airports, long queues at security checks and tedious boarding procedures.

**THE PRIVATE JET CHARTER ADVANTAGE**  
NEW LEVELS OF FREEDOM AND FLEXIBILITY.

An increasing number of corporations and individuals rely on the flexibility and convenience that only business aviation can offer. The ability to work and even hold meetings on board in complete privacy, together with advancements in in-flight technology and cabin amenities, are making this travel alternative very cost-effective. Important time savings can be achieved with daily round trips, avoiding the need for hotel accommodations and on-site expenditures.

Our private jet charter services offer the ultimate in luxury travel and combine uncompromising safety standards with impeccable VIP service. Our objective is to consistently provide our clients with unmatched speed, comfort and reliability.

**TAKING YOU UNDER OUR WING**  
TRAVEL IN COMPLETE PEACE OF MIND.

Safety is our number one priority. Meticulous safety inspections are performed prior to each departure. Our pilots receive extensive international standards training and global operational support and continually go above and beyond required safety standards and measures.

Impeccable customer service is an essential part of our success. We pride ourselves on being flexible and responsive at all times in order to accommodate frequent last-minute changes. The entire ACASS team will go beyond the call of duty and takes pleasure in catering to our clients' needs in order to provide a memorable experience.

**COMPETITIVE PRICING AVAILABLE WORLDWIDE**  
THE RIGHT AIRCRAFT AT THE RIGHT PRICE.

ACASS' vast experience in providing corporate aviation services internationally enables it to offer highly competitive pricing on a wide array of aircraft options. Upon assessing your needs, ACASS can provide the appropriate and most efficient aircraft from any of the following categories:

- Light jet
- Large jet
- Turbo prop
- Mid-size jet
- Ultra long range jet
- Helicopter

**DISCOVER ACASS, THE INDISPENSABLE PARTNER FOR ALL CORPORATE JET TRAVELERS.**

Discover how, since 1994, our utmost dedication to customer service and our international reach have enabled us to provide a complete and integrated range of business aviation support services to a worldwide client base including Heads of State, VIP's and Fortune 500 corporations.

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